



Project Consultant (Inside & Outside Sales Representative)

ColorCraft Corporation is a 20 year “young” organization of SEAL-A-DECK, RedNose Holiday Lights & Decor, and ColorCraft Painters. We create beautiful living spaces for loved ones to gather, connect and enjoy together!

Join an expanding team of growth-minded individuals who truly appreciate and recognize you for all that you contribute while having the opportunity to advance professionally and personally within the ColorCraft Corporation brands.

We stand by and celebrate our core values in everything we do.
Do what’s right. Make Mama Proud.
Level Up. Continuous learning, improving and growing.
Deliver WOW. For our clients, our community and each other.
Work Hard & Have Fun. Work your plan and enjoy the journey.

SEAL-A-DECK is proud to have won the Best of North Shore three consecutive years in a row from 2019-2021 for both the decking design and decking materials categories.

Learn more about our culture and our services at www.sealadeck.com, www.rednosedecor.com and www.mycolorcraft.com.

Role Description

Do you get a thrill from making the sale after helping people? Can you communicate a vivid picture? Are you competitive? Do you want to work for a company that appreciates you and offers unlimited growth? Do you have a background in sales?

SEAL--A--DECK is New England’s premium deck restoration, upgrade and maintenance company. Our fast growth is proof of our commitment to the development of each of our teammates; helping them reach their professional and personal goals. We are looking for energetic, hardworking individuals with positive attitudes to fill inside and outside sales positions. Specialists are responsible for generating sales from company generated leads as well as maintaining relationships with existing customers.

We also sell residential & commercial Holiday Lights (REDNOSE) with over 75% renewal rates, and interior/exterior painting services through Color Craft Painters. There are year round selling opportunities!

This position is 40-50 hours per week. May need to be available evening and weekends.

Role Responsibilities

- Specialists are responsible for generating sales from company generated leads as well as maintaining relationships with existing customers.
- It’s most important for you to bring a positive attitude, and a willingness to do whatever it takes to be successful.
- You’ll be provided the training you need to become an expert, but you’ve got to have the drive to succeed.



Experience

- 2+ years of experience in a sales role
- Home service sales experience a plus
- Telesales experience a plus

Ideal Candidate

- Has strong communication skills; verbal and written
- Ability to work some evenings and weekends
- Positive attitude and advanced interpersonal skills
- Solutions oriented and ability to prioritize time
- Ability and willingness to learn, grow, and improve

Team Member Benefits

- Competitive Compensation Package Includes Base + Commission
- Opportunity for Bonuses
- Health/Dental Insurance
- Long Term Disability Insurance
- PTO and Paid Holidays
- Continuous opportunities for professional growth and advancement

About ColorCraft Corporation

ColorCraft Corporation was founded by Michael Kaloutas in 2003. As the son of a master painter, Michael spent his childhood immersed in paints, brushes, and canvases. He was raised to have an appreciation and respect for craft, design, and aesthetics. Combined with his natural drive and passion for creating beautiful spaces, he was inspired to become an entrepreneur. He still works closely with the team to guarantee success.

Our mission is to offer convenient, expert, friendly service, always with an unparalleled dedication to customer satisfaction. We maintain what we build and guarantee results. When it comes to improving, maintaining, and protecting your outdoor living spaces, we will consistently exceed our client's expectations.

Our service area includes Boston, its surrounding MetroWest, North Shore, and South Shore communities, Cape Cod and the Islands, Southern New Hampshire and Rhode Island.